Stakeholder Engagement

Daiwa Securities Group strives to engage proactively with stakeholders and disclose information in a fair, timely, and appropriate manner so that customers, shareholders and investors, investment and loan recipients, local communities, employees and executives clearly understand and properly evaluate the Group's activities.

Society

Basic Policy on stakeholder engagement

- 1 Daiwa Securities Group will strive to engage with a broad range of stakeholders based on ISO 26000 and the Charter of Corporate Behavior of the Nippon Keidanren (Japan Business Federation).
- 2 The Group will strive to deepen engagement with stakeholders already known to us, including customers, shareholders and other investors, investment and loan recipients, business partners, employees and local communities.
- 3 The Group will strive to actively communicate and engage with third-party institutions, organizations, and individuals, etc., with whom we have previously had no contact in order to identify other stakeholders.

Customers

Investors

Daiwa

Securities

Group

Local

NPOs

NGOs

Shareholders

and others

Employees

and their

Shareholders

and others



Basic Policy on Stakeholder Engagement https://www.daiwa-grp.jp/english/sustainability/group_sustainability/stakeholder.html

Supply chain engagement

In order to take account of human rights, labor standards, the environment, and other social responsibilities throughout the supply chain, Daiwa Securities Group established the Daiwa Securities Group Suppliers' Code of Conduct. The Group also requests the understanding and cooperation of suppliers regarding this statement so that its suppliers also engage in ethical business practices and responsible procurement activities.

Similarly, the Group released its Declaration of Partnership Building, through which the Group strives to build sustainable relationships that enable the Group to grow together with its partners and to further raise the added value of the entire supply chain.



Environmental and Social Policy Framework

Under the Environmental and Social Policy Framework (investment and loan policy), the Group manages the environmental and social risks of its business. This Framework applies to new investments and loans executed, as well as bond and stock issuances underwritten by Daiwa Securities Group Inc. and major Group companies, and aims to create a better society in partnership with the Group's stakeholders by acknowledging the risks for businesses that may have major negative impacts on the environment and society, and by taking appropriate measures through engagement.



Environmental and Social Policy Framework https://www.daiwa-grp.jp/english/about/governance/risk.html#anc-04

Communication with shareholders and investors

As a means of direct communication with shareholders, the Group conducts a variety of investor relations (IR) activities. These include its general meetings of shareholders, telephone conferences on the days of earnings announcements, briefings for individual investors, management strategy briefings, individual (one-on-one) meetings with analysts and domestic and overseas institutional investors as well as participation in the Daiwa Investment Conference held in Tokyo, Hong Kong, San Francisco, and New York.

To promote understanding of its non-financial information, the Group has been proactively undertaking the following initiatives:

- 1 Holding of sustainability meetings, at which outside directors take the stage, for institutional investors and analysts
- 2 Holding of individual ESG meetings for institutional investors
- 3 Participating in ESG-themed IR seminars for individual investors

We provide opportunities for dialogue with a wide range of stakeholders. In addition to holding briefings and in person one-on-one meetings at physical venues, the Group actively utilizes online methods, such as web conferences and teleconferencing, in an effort to maintain ongoing communication with its shareholders.

The awareness acquired through these means is utilized not only in formulating management strategies and capital policies but also in enhancing briefing materials and other forms of information disclosure. For example, taking into consideration opinions

Stakeholder Engagement

expressed during each dialogue, the Group set a minimum full-year dividend per share of ¥44 for the period covered by the new Medium-Term Management Plan, FY2024 to FY2026.

Also focusing on disseminating information to individual investors, the Group added a To Individual Investors page to its website in its efforts to improve convenience by consolidating IR-related information. In FY2024, the CEO, CFO, and IR Office staff held five corporate briefing sessions for individual investors, using in person and online formats. We are making use of the opinions received through the question-and-answer sessions and survey questionnaires to improve our information dissemination.

To increase familiarity with the content of integrated reports, we are also working to diversify the ways in which we disseminate information, such as by creating videos explaining the key points and uploading them to YouTube. We are also striving to provide accurate and easily understood information, including by enhancing information disclosure on our IR website and publishing integrated reports and business reports (booklets for shareholders).

Going forward, we will redouble our efforts to strengthen our relationships of trust with shareholders and investors through constructive dialogue while working to further enhance information disclosure and deepen communication.



Status of dialogue with management, etc. https://www.daiwa-grp.jp/ir/toolkit/dialogue.html (In Japanese only)



To individual investors https://www.daiwa-grp.jp/ir/digest/ (In Japanese only)

External evaluations of IR activities **Daiwa Securities Group** Integrated Report 2024

NIKKEI Integrated Report Award 2024, Award for Excellence

Government Pension Investment Fund (GPIF), Most-improved Integrated Report



IR Activities in FY2024		
Number of briefings for institutional investors and analysts8	Number of briefings for individual investors	5
Number of meetings with institutional investors and analysts 347		
Meetings with overseas institutional investors included in the above157		

Approach to IR and SR activities

The Group conducts IR and shareholder relations (SR) activities with the aim of deepening understanding of the Group among its shareholders, investors, and all other stakeholders. These initiatives help stakeholders to make fair and appropriate evaluations of the Group.

Provided as feedback to the Group in an appropriate manner through reports to the Board of Directors and other means, opinions, requests, and issues received through dialogue with stakeholders are utilized in the formulation of management strategies and the making of management decisions designed to increase corporate value.

Strategic IR Cycle Envisioned by the Group to Improve Corporate Value

