

# 2Q FY2006 Earnings Results - Reference Data -

# October 26, 2006 Daiwa Securities Group Inc.

This presentation may contain forward-looking statements about the Daiwa Securities Group. You can identify these statements by the fact that they do not relate strictly to historic or current facts. These statements discuss future expectations, identify strategies, contain projections of results of operations or of financial condition or state other "forward-looking" information. These statements are based on currently available information and represent the beliefs of the management of the Daiwa Securities Group. These statements are subject to numerous risks and uncertainties that could cause the Daiwa Securities Group's actual results, performance, achievements or financial condition to differ materially from those described or implied in the forward-looking statements. The Daiwa Securities Group undertakes no obligation to publicly update any forward-looking statements after the date of this presentation. These potential risks and uncertainties include, but are not limited to: competition within the financial services industries in Japan and overseas, our ability to adjust our business focus and to maintain profitable strategic alliances, volatile and sudden movements in the international securities markets, foreign exchange and global economic situations affecting the Daiwa Securities Group.



### **Table of Contents**

Consolidated Breakdown of Operating Revenues 3
Consolidated Cost Structure · · · · · · 4
Daiwa Securities Breakdown of SG&A · · · · · 5
Daiwa Securities SMBC -Consolidated- Breakdown of SG&A · · · · · · · 6
Daiwa Securities SMBC -Unconsolidated- Financial Summary 7
Daiwa Securities SMBC -Unconsolidated- Breakdown of SG&A · · · · · · · · · 8
Domestic Group Companies & Overseas Operation
Equity Market Share · · · · · · 10
Daiwa Securities Number of Accounts
Customer Assets · · · · · · 12
Daiwa Securities SMBC Investment Banking (1)
Daiwa Securities SMBC Investment Banking (2)
Daiwa Securities SMBC Investment Banking (3)
Daiwa Securities SMBC Investment Banking (4)
VaR
Asset Management Investment Trust Market in Japan · · · · · · 18
Daiwa Global Bond Fund · · · · · · 19
Number of Group Employees · · · · · · 20
Changes in Shareholder Composition · · · · · · 21
Credit Ratings · · · · · · · · 22

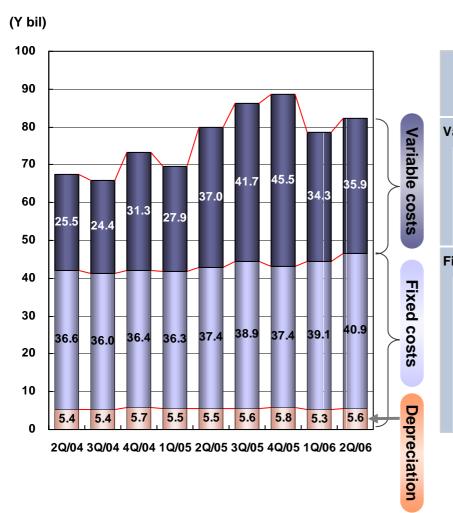


# Consolidated **Breakdown of Operating Revenues**

(Y mil)	FY20	006	%Change vs		FY2005		FY2006	FY2005	%Change vs	FY2005
(1 1111)	2Q	1Q	1Q FY06	4Q	3Q	2Q	1H	1H	1H FY05	1 12003
Equity	19,658	26,863	-26.8%	36,874	39,075	26,301	46,521	44,266	5.1%	120,216
Brokerage commission	19,334	26,269	-26.4%	36,249	38,628	25,916	45,604	43,383	5.1%	118,261
Others	323	594	-45.6%	625	447	385	917	883	3.9%	1,955
Fixed income	756	744	1.7%	735	741	1,008	1,501	1,725	-13.0%	3,202
Brokerage commission	141	224	-37.1%	136	307	228	365	479	-23.8%	923
Others	615	520	18.4%	599	433	779	1,135	1,245	-8.8%	2,278
Investment trust	23,703	24,766	-4.3%	26,059	23,600	18,053	48,470	32,743	48.0%	82,403
Brokerage commission	58	100	-41.8%	96	136	64	158	102	53.9%	336
Distribution commission	7,576	10,126	-25.2%	13,321	12,627	8,900	17,703	15,849	11.7%	41,798
Management fee	16,068	14,540	10.5%	12,641	10,836	9,088	30,608	16,790	82.3%	40,268
(Agency commission)	8,424	7,778	8.3%	6,959	6,010	5,021	16,202	9,305	74.1%	22,275
Investment banking	17,351	9,440	83.8%	39,479	21,193	13,830	26,792	22,062	21.4%	82,735
Underwriting commission	12,559	6,678	88.1%	33,482	16,378	9,132	19,238	14,453	33.1%	64,313
(Equity)	10,181	4,370	133.0%	31,398	13,504	6,661	14,551	9,162	58.8%	54,066
(Bond)	1,869	2,059	-9.2%	1,854	2,277	2,011	3,928	4,421	-11.1%	8,554
Distribution commission	269	497	-45.8%	474	586	404	767	970	-20.9%	2,031
Others (M&A commission etc.)	4,522	2,264	99.7%	5,522	4,228	4,294	6,786	6,639	2.2%	16,389
Others	5,640	6,042	-6.7%	8,202	5,243	3,749	11,682	7,185	62.6%	20,631
Total commission	67,110	67,858	-1.1%	111,351	89,853	62,944	134,968	107,984	25.0%	309,188
Gain/loss on equity trading	-5,336	17,563	-	46,690	31,102	39,042	12,226	46,477	-73.7%	124,270
Gain/loss on bond and forex trading	43,170	17,671	144.3%	16,119	26,647	29,504	60,841	57,873	5.1%	100,641
(Bond)	27,188	-1,821	-	4,471	5,751	8,236	25,366	28,802	-11.9%	39,025
(Forex)	15,982	19,492	-18.0%	11,648	20,896	21,268	35,475	29,070	22.0%	61,615
Total gain/loss on trading	37,833	35,234	7.4%	62,810	57,749	68,547	73,068	104,351	-30.0%	224,912

## Consolidated Cost Structure





(Y bil)		FY20	005		FY2	006
(1 bii)	1Q	2Q	3Q	4Q	1Q	2Q
ariable costs	27.9	37.0	41.7	45.5	34.3	35.9
Commission & other expenses	13.7	15.5	16.1	18.5	15.0	18.0
Bonus & FA remuneration	9.2	16.1	19.6	20.7	13.4	11.8
Overtime, part-time	2.2	2.2	2.3	2.4	2.5	2.5
ixed costs	41.8	43.0	44.6	43.2	44.5	46.6
Personnel costs	23.0	23.5	24.7	22.3	24.1	24.9
Real estate expenses	7.7	8.3	8.0	8.5	7.8	9.1
Depreciation	5.5	5.5	5.6	5.8	5.3	5.6
Office expenses	3.9	3.6	3.9	4.1	5.3	4.8
Taxes other than income taxes	1.5	2.0	2.1	2.3	1.8	2.0

<sup>\*</sup>From FY2006, remuneration for Financial Advisers (FA) has been reallocated from fixed personnel costs to variable costs. For easy comparison, past figures have been adjusted accordingly.

# -

# Daiwa Securities Breakdown of SG&A

	(V mil)	FY2	006	%Change		FY2005		FY2006	FY2005	%Change	FY2005
	(Y mil)	2Q	1Q	vs 1Q FY06	4Q	3Q	2Q	1H	1H	vs 1H FY05	F 12005
sc	3&A	37,505	37,391	0.3%	41,650	42,437	38,463	74,897	72,902	2.7%	156,990
	Fees and commissions paid	5,282	5,398	-2.1%	6,314	5,501	5,343	10,680	10,629	0.5%	22,445
	Personnel costs	18,844	19,158	-1.6%	22,650	24,323	20,648	38,002	37,435	1.5%	84,408
	Real estate expenses	5,145	4,655	10.5%	4,706	4,422	4,512	9,801	8,989	9.0%	18,118
	Office expenses	5,191	5,109	1.6%	4,629	4,942	4,945	10,300	9,834	4.7%	19,406
	Depreciation	2,169	2,020	7.4%	2,257	2,157	2,108	4,190	4,142	1.2%	8,556
	Taxes other than income taxes	306	386	-20.7%	486	437	346	693	691	0.3%	1,615
	Others	565	661	-14.6%	606	652	558	1,227	1,179	4.0%	2,438



## Daiwa Securities SMBC - Consolidated - Breakdown of SG&A

	(Y mil)	FY2	006	%Change		FY2005		FY2006	FY2005	%Change vs	FY2005
	(* 11111)	2Q	1Q	vs 1Q FY06	4Q	3Q	2Q	1H	1H	1H FY05	F 12005
sc	3&A	42,452	35,902	18.2%	54,934	43,409	40,582	78,354	73,561	6.5%	171,905
	Fees and commissions paid	18,380	11,585	58.7%	28,171	18,145	16,118	29,966	27,781	7.9%	74,098
	Personnel costs	11,026	11,860	-7.0%	13,162	12,316	11,565	22,886	21,340	7.2%	46,820
	Real estate expenses	3,519	3,155	11.5%	3,655	3,476	3,418	6,675	6,570	1.6%	13,702
	Office expenses	4,461	4,323	3.2%	4,355	4,377	4,386	8,785	8,270	6.2%	17,003
	Depreciation	2,972	2,888	2.9%	3,069	3,042	3,040	5,861	6,071	-3.5%	12,184
	Taxes other than income taxes	1,005	983	2.3%	1,404	1,282	1,270	1,988	2,087	-4.7%	4,774
	Others	1,084	1,105	-2.0%	1,115	768	784	2,190	1,438	52.2%	3,322



# Daiwa Securities SMBC - Unconsolidated - Financial Summary

(Y mil)	FY2	006	%Change vs		FY2005		FY2006	FY2005	%Change vs	FY2005
	2Q	1Q	1Q FY06	4Q	3Q	2Q	1H	1H	1H FY05	
Operating revenues	58,872	46,662	26.2%	98,140	76,758	77,001	105,535	117,547	-10.2%	292,446
Commissions	22,366	14,989	49.2%	44,379	26,575	20,009	37,356	31,533	18.5%	102,488
Brokerage	4,366	4,948	-11.8%	5,541	5,289	4,506	9,314	7,779	19.7%	18,611
(Stock and others)	4,333	4,909	-11.7%	5,506	5,249	4,468	9,242	7,706	19.9%	18,462
Underwriting	11,213	6,041	85.6%	29,440	15,505	8,913	17,254	13,884	24.3%	58,830
(Stock and others)	8,872	3,763	135.7%	27,002	12,843	6,513	12,636	8,779	43.9%	48,626
(Bond and others)	1,832	2,027	-9.6%	2,210	2,120	1,943	3,860	4,238	-8.9%	8,569
Distribution	337	168	100.1%	567	228	375	505	583	-13.3%	1,379
Other commissions (M&A and others)	6,449	3,832	68.3%	8,829	5,551	6,214	10,281	9,285	10.7%	23,666
Net gain/loss on trading securities	26,271	22,186	18.4%	47,008	41,432	49,968	48,458	72,047	-32.7%	160,488
Stock and others	-8,123	13,812	-	40,527	24,568	34,714	5,689	38,503	-85.2%	103,599
Bond, forex and others	34,395	8,373	310.8%	6,481	16,863	15,254	42,769	33,544	27.5%	56,888
Interest and dividend income	10,234	9,487	7.9%	6,751	8,751	7,022	19,721	13,967	41.2%	29,470
Interest expenses	8,884	7,149	24.3%	6,777	7,927	6,407	16,033	11,292	42.0%	25,997
Net operating revenues	49,988	39,513	26.5%	91,362	68,831	70,594	89,501	106,255	-15.8%	266,449
SG&A	37,483	30,480	23.0%	49,826	38,817	35,986	67,963	64,330	5.6%	152,975
Ordinary income	22,572	13,722	64.5%	42,456	30,699	34,984	36,294	43,024	-15.6%	116,180
Net income	12,689	10,217	24.2%	22,373	20,133	21,144	22,907	26,109	-12.3%	68,616
Capital adequacy ratio	479.2%	445.4%	-	336.3%	417.8%	373.3%	479.2%	373.3%	-	336.3%



## Daiwa Securities SMBC - Unconsolidated - Breakdown of SG&A

	(Y mil)	FY2	006	%Change		FY2005		FY2006	FY2005	%Change vs	FY2005
	(1 11111)	2Q	1Q	1Q FY06	4Q	3Q	2Q	1H	1H	1H FY05	F12005
S	9&A	37,483	30,480	23.0%	49,826	38,817	35,986	67,963	64,330	5.6%	152,975
	Fees and commissions paid	19,647	12,416	58.2%	29,795	19,668	17,174	32,063	29,267	9.6%	78,731
	Personnel costs	6,931	7,756	-10.6%	8,564	8,244	7,866	14,687	14,120	4.0%	30,928
	Real estate expenses	2,814	2,475	13.7%	2,987	2,738	2,828	5,289	5,393	-1.9%	11,119
	Office expenses	4,178	4,033	3.6%	3,942	4,040	4,041	8,211	7,731	6.2%	15,713
	Depreciation	2,642	2,607	1.4%	2,800	2,780	2,782	5,250	5,610	-6.4%	11,191
	Taxes other than income taxes	662	582	13.7%	977	918	854	1,245	1,433	-13.2%	3,329
	Others	606	608	-0.3%	759	427	438	1,215	774	57.0%	1,961



### Domestic Group Companies & Overseas Operation

FY2006 1H (Y mil, y/y % Chg)		Daiwa Securities Group Inc.		a ties	Daiwa Se SMBC (cons		Daiwa Manage			
Operating revenues	76,039	125.8%	108,900	7.5%	141,051	-0.8%	25,476	97.5%		
SG&A	4,873	13.3%	74,897	2.7%	78,354	6.5%	20,276	78.1%		
Operating income	69,362	149.3%	33,436	19.6%	39,754	-19.1%	5,199	243.4%		
Ordinary income	72,343	146.6%	33,498	19.6%	41,548	-17.3%	5,714	246.7%		
Group holdings (as of Sep 30, 2006)	-		100.0%		100.0%		60.0%		100.0	0%
FY2006 1H (Y mil, y/y % Chg)	Daiwa In of Rese		Daiwa Investm		NIF SN Ventur		Overseas			
Operating revenues	44,032	36.2%	8,982	25.6%	3,058	-	180,231	68.4%		
SG&A	4,985	1.3%	3,047	15.5%	2,631	-	23,134	23.7%		
Operating income	4,703	107.4%	2,004	17.5%	258	-	2,783	-37.0%		
Ordinary income	4,824	106.4%	2,049	19.1%	294	-	2,925	-36.6%		
Group holdings (as of Sep 30, 2006)	100.0	)%	44.0%		46.29	%	-			

<sup>\*</sup>NIF Ventures and SMBC Capital merged on Oct 1, 2005 into NIF SMBC Ventures. Therefore % changes are not indicated.



### **Equity Market Share**

	FY2	006		FY2	005			FY2	004	
	2Q	1Q	4Q	3Q	2Q	1Q	4Q	3Q	2Q	1Q
Market data										
Average daily trading value in TSE, OSE, and NSE; (Y bil)	2,265	2,752	3,053	2,972	1,891	1,356	1,468	1,199	1,180	1,569
Share of individual investors; (%)	21.9	22.8	29.1	30.8	28.4	24.2	25.2	21.9	22.0	23.8
Market share in Tokyo Stock Exchange; (%)										
Daiwa Securities Group (on and off floor)	7.1	7.2	6.5	6.6	7.1	8.3	7.5	8.6	8.0	7.3
Daiwa Securities (on and off floor)	1.1	1.2	1.5	1.5	1.3	1.0	1.2	1.0	1.0	1.3
Daiwa Securities SMBC										
(on and off floor)	6.0	6.1	5.0	5.1	5.8	7.3	6.3	7.6	7.0	6.0
(out of hours and off floor)	11.7	13.7	10.9	12.5	12.2	17.1	13.5	20.8	18.3	18.2
Share of Daiwa Securities (retail) among indiv	idual inv	estor trar	nsactions	at TSE,	OSE, an	d NSE; (	%)			
Daiwa Securities / TSE, OSE, NSE	4.5	4.8	4.9	4.9	4.4	3.7	4.1	4.1	4.1	5.2
Daiwa Securities equity commission rate; (bp)										
Commission rate*	40	44	47	51	53	64	70	69	70	71

<sup>\*</sup> Adjusted rate: Denominator excludes value that generates revenues not reported as brokerage commission

# L

# Daiwa Securities **Number of Accounts**

(Thousands of Assounts)	FY2	006		FY2	005		FY2004			
(Thousands of Accounts)	9/06	6/06	3/06	12/05	9/05	6/05	3/05	12/04	9/04	6/04
CMS accounts (Cash Management Service)	2,755	2,726	2,695	2,631	2,568	2,539	2,522	2,506	2,423	2,411
Online trading accounts	1,551	1,521	1,487	1,421	1,359	1,323	1,250	1,143	988	839
"Daiwa Direct" accounts	634	613	586	536	492	457	429	408	355	331
"Daiwa Direct" margin transaction service accounts	29.9	28.3	25.9	19.7	14.3	8.6	4.6	3.9	3.3	3.2
Accounts holding equity*	1,236	1,228	1,227	1,196	1,186	1,193	1,198	1,209	1,119	1,109
	2Q	1Q	4Q	3Q	2Q	1Q	4Q	3Q	2Q	1Q
Newly opened accounts	48	60	84	75	53	54	48	104	49	50
"Daiwa Direct" Course Accounts	17	22	39	33	22	19	16	29	12	14

<sup>\*</sup> Number of designated accounts was approximately 1.35 million as of the end of 9/06.



### **Customer Assets**

#### **Daiwa Securities SMBC Customer Assets**

	(V b;I)	FY2	006	%Change	FY2005						
	(Y bil)	9/06	6/06	vs 6/06	3/06	12/05	9/05	6/05			
E	quity	13,476	13,333	1.1%	13,931	14,163	11,942	10,382			
Bond		8,821	8,111	8.8%	8,279	8,560	8,564	8,905			
In	vestment trust	1,028	1,076	-4.5%	1,035	1,042	992	942			
	Equity	760	802	-5.2%	767	732	679	616			
	Bond	267	274	-2.6%	268	310	312	326			
O	thers	1,235	968	27.5%	783	925	919	1,138			
To	otal	24,562	23,489	4.6%	24,029	24,691	22,418	21,369			

Note: Includes Y5.3tri of Daiwa Securities Assets Under Custody as of the end of 9/06.

# Daiwa Securities SMBC Investment Banking (1)



#### Major lead manager deals during 2Q (including joint lead issues)

Straight Bonds	Sumitomo Mitsui Banking Corporation Kao Corporation TEPCO THE KANSAI ELECTRIC POWER CHUBU Electric Power J-POWER SBI Holdings Tokyo Metro Sumitomo Realty & Development Mitsubishi Heavy Industries Hokuriku Electric Power Company	Y50bil Y50bil Y50bil Y30bil Y30bil Y30bil Y30bil Y20bil Y20bil	Nankai Electric Railway Heiwa Real Estate The Musashino Bank (subordinated bond) Sumitomo Corporation DAIBIRU CORPORATION MITSUI & CO. TAIHEIYO CEMENT CORPOR Kansai Urban Banking Corpora (subordinated bond)	
Agency Bonds	Japan Finance Corporation for Municipus Japan Expressway Holding and Debt Development Bank of Japan THE GOVERNMENT HOUSING LOA	Repayment	t Agency Y40bil Y35bil	

# Daiwa Securities SMBC Investment Banking (2)



#### Major lead manager deals during 2Q (including joint lead issues)

Equity Offerings (including CB)	Matsushita Electric Industrial Meiji Dairies Corporation Ebara Corporation Sun Frontier Fudousan KYORITSU MAINTENANCE HEIWADO Hosokawa Micron Corporation FUJI CORPORATION	Secondary offering Primary offering Overseas CB Primary & secondary offerion Overseas CB CB CB Primary offering	Y96.9bil Y22bil Y20bil ings Y10bil Y10bil Y10bil Y4bil Y4bil	
IPOs	Miyano Machinery mixi Tokyo Tatemono Real Estate Sales	Y15.9bil Y11bil Y8.2bil		

#### **Overseas Underwriting Issues**

\*Currency rate as of the end of 9/06

POWL	China Merchants Bank(China)	Total underwriting amount	Y7.8bil
Bonds	Alliance & Leicester Bank of Ireland Instituto de Credito Oficial Rabobank Nederland Korea Container Terminal Authority	Euro/Yen bond Euro/Yen bond Euro/Yen bond Euro/USD bond Samurai bond	Y50bil Y50bil Y50bil Y23.5bil Y5bil

# Daiwa Securities SMBC Investment Banking (3)



#### Major lead manager deals during 2Q (including joint lead issues)

	The Government Housing Loan Corp. Secured Pass-through Bonds No. S-8						
	< Co-lead manager >	Issue Y250bil, Underwriting Y73.5bil					
	■ Nippon Commercial Investment Corporation J-REIT IPO						
	<lead manager=""></lead>	Issue Y120.8bil, Underwriting Y85.4bil					
	■ SMBC Series 8 RMBS						
	<lead manager=""></lead>	Issue Y101bil, Underwriting Y101bil					
	■ SMBC Series 9 RMBS						
	<lead manager=""></lead>	Issue Y103.5bil, Underwriting Y103.5bil					
Structured	■ SMBC Series 10 RMBS						
Finance	<lead manager=""></lead>	Issue Y56.5bil, Underwriting Y56.5bil					
	The Government Housing Loan Corp. Secured	d Pass-through Bonds No. 47					
	< Co-lead manager >	Issue Y70.1bil, Underwriting Y20.6bil					
	■ PRIMUS Japan Funding 06-A						
	<lead manager=""></lead>	Issue Y30.8bil, Underwriting Y10.7bil					
	<ul><li>Oracle My Special Purpose Company</li></ul>						
	<lead manager=""></lead>	Issue Y20.3bil, Underwriting Y17.2bil					
	CLO in September 2006 of Regional Financial	I Institutions					
	<lead manager=""></lead>	Issue Y10.7bil, Underwriting Y10.7bil					
		-					
	1						

# Daiwa Securities SMBC Investment Banking (4)



#### **Major Deals During 2Q**

### Yamazaki Baking, one of the largest bakeries in Japan, acquired the confectionery company TOHATO which is currently under reconstruction. Yamazaki Baking acquired 95% stake of TOHATO in total from Unison Capital, NAMCO BANDAI Holdings and Marubeni Corporation. (Advisor to Yamazaki Baking) HOWA BANK issued preferred stock to be allocated to THE NISHI-NIPPON CITY BANK and M&A local partner companies in order to ensure management stability. (Advisor to HOWA BANK) Daiwa Securities Group Inc. and Daiwa Securities SMBC PI acquired 390 thousand shares of Mitsui Life Insurance (total amount Y37bil). (Advisor to Daiwa Securities Group Inc. and Daiwa Securities SMBC PI)



### **VaR**

#### Range and assumption of VaR

Confidence level: 99%

Holding period: 1 day

Adjusted for price correlation between products

### Daiwa Securities SMBC (Unconsolidated)

(Y bil)

## Daiwa Securities Group (Consolidated)

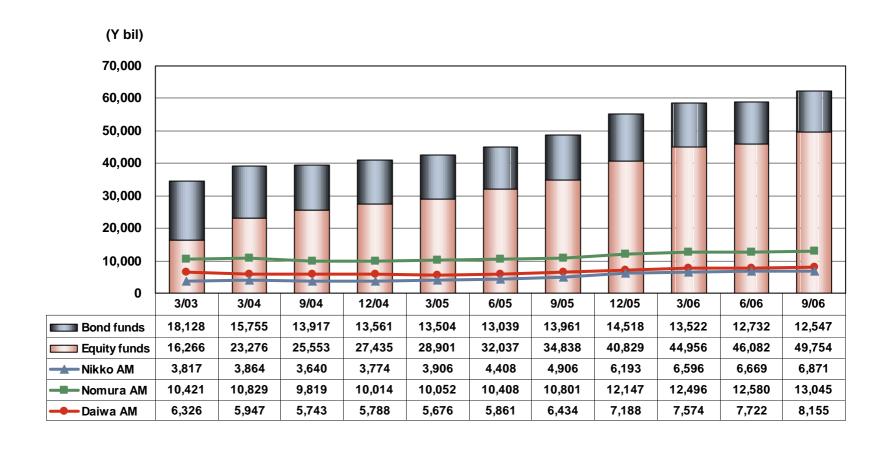
(Y bil)

(1)	lonth end)	3/05	6/05	9/05	12/05	3/06	6/06	9/06
	Equity	1.77	0.71	1.03	0.50	1.87	0.86	1.38
	Interest	0.35	0.31	1.15	0.57	0.80	1.55	1.01
(	Currency	0.06	0.08	0.08	0.24	0.11	0.18	0.78
	Total	2.18	1.10	2.26	1.31	2.78	2.59	3.17
Div	ersification effect	-0.37	-0.33	-0.58	-0.39	-0.96	-0.84	-1.16
	VaR	1.81	0.77	1.68	0.92	1.82	1.75	2.01
÷.	High	5.98	2.19	1.87	1.69	2.68	3.36	2.21
Quarterly	Low	0.60	0.77	0.66	0.92	0.84	1.28	1.17
ğ	Average	1.31	1.47	0.96	1.31	1.35	2.15	1.76

(	Month end)	3/05	6/05	9/05	12/05	3/06	6/06	9/06
Equity		1.86	0.77	1.09	0.53	1.93	1.05	1.48
Interest		0.52	0.48	1.29	0.78	0.92	1.71	1.09
	Currecy	0.06	0.08	0.08	0.24	0.11	0.18	0.78
	Total	2.44	1.33	2.46	1.55	2.96	2.94	3.35
Di	iversification effect	-0.40	-0.38	-0.60	-0.40	-0.98	-0.88	-1.18
	VaR	2.04	0.95	1.86	1.15	1.98	2.06	2.17
rl V	High	6.21	2.39	2.30	1.95	3.07	3.69	2.42
Quarterly	Low	0.78	0.95	0.81	1.15	0.99	1.49	1.42
ğ	Average	1.58	1.66	1.19	1.55	1.56	2.42	1.99



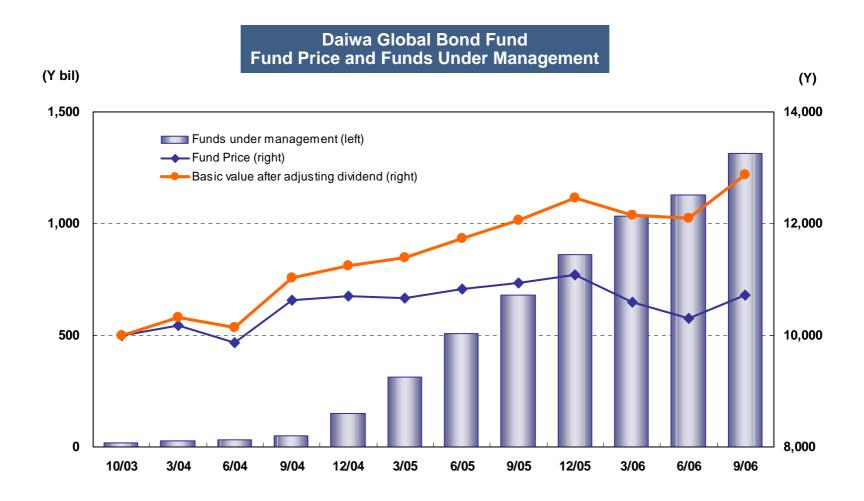
# Asset Management Investment Trust Market in Japan



Source: The Investment and Trust Association

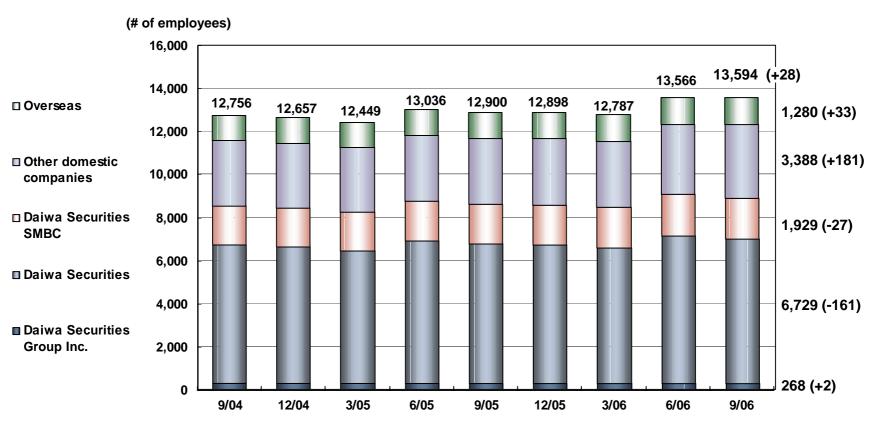


### **Daiwa Global Bond Fund**





### **Number of Group Employees**



(Changes are from 6/06)

<sup>■</sup> Total figure is the sum of consolidated group companies and Daiwa SB Investments.

Figures for Daiwa Securities include Financial Advisers (FA).

Figures for Daiwa Securities SMBC include employees of Daiwa Securities SMBC Principal Investments.



## **Changes in Shareholder Composition**

September 05						
	Types of investors	Ratio of # of shares				
Individuals		20.1 %				
Fin	ancial institutions	39.9				
	Banks	6.4				
	Trust Banks	25.7				
Oth	ner institutions	5.3				
Foi	reigners	33.3				
Others		1.4				
	Total	100				

	March 06					
	Types of investors	Ratio of # of shares				
Ind	ividuals	17.4 %				
Fin	ancial institutions	38.7				
	Banks	5.6				
	Trust Banks	25.4				
Oth	ner institutions	4.9				
For	reigners	37.2				
Oth	ners	1.8				
	Total	100				

	September 06				
	Types of investors	Ratio of # of shares			
Ind	ividuals	16.4 %			
Fin	ancial institutions	37.0			
Banks		5.1			
	Trust Banks	24.7			
Oth	ner institutions	4.5			
Foi	reigners	39.8			
Oth	ners	2.3			
	Total	100			



### **Credit Ratings**

	Daiwa Securities Group Inc.  Long-term Short-term		Daiwa S	Daiwa Securities		Daiwa Securities SMBC	
			Long-term	Short-term	Long-term	Short-term	
Moody's	Baa1	-	Baa1	P-2	A2	P-1	
Standard & Poor's	BBB+	A-2	BBB+	A-2	A-	A-2	
Rating and Investment Information	А	a-1	А	a-1	А	a-1	
Japan Credit Rating Agency	A+	-	A+	-	-	-	

As of October 26, 2006

- Oct 11 Rating and Investment Information raised its long-term rating of Daiwa Securities Group Inc. and Daiwa Securities from "A-" to "A".
- Oct 17 Japan Credit Rating Agency raised its long-term rating of Daiwa Securities Group Inc. and Daiwa Securities from "A" to "A+".



#### Contact

### **Daiwa Securities Group Inc.**

**Investor Relations** 

TEL: +81-3-3243-3841 FAX: +81-3-3242-0955

E-mail: ir-section@dsgi.daiwa.co.jp URL: http://www.daiwa.jp/ir/english/